

PROVINCE OF BRITISH COLUMBIA

# Request for Expressions of Interest Okanagan Lake Bridge

October 2003



**partnerships**  
British Columbia

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## **1 OVERVIEW**

### **1.1 Background**

Partnerships BC, on behalf of the Province of British Columbia, is initiating a competitive process for a design, build, finance and operate project to remove and replace the existing Okanagan Lake Bridge including associated roadworks on the basis of performance-based payments (the “**Project**”).

The purpose of this Request for Expressions of Interest (“**REOI**”) is:

- (i) to communicate this Project to the market; and
- (ii) to invite Expressions of Interest from Persons who are interested in pursuing the Project and who wish to qualify as a RFQ Proponent.

Only RFQ Proponents are eligible to receive the Request For Qualification (“**RFQ**”) and advance in the Selection Process. The Province may disclose the identities of those Interested Parties submitting an Expression of Interest.

The Ministry of Transportation has developed a design for a new crossing (a five lane floating bridge to replace the existing bridge) which the Ministry believes satisfies its functional requirements. The design involves the construction of a new floating bridge with an elevated bridge section for unhindered passage of marine traffic that will meet functional, current design practice and code requirements and provide improved access for cyclists and pedestrians. Construction is expected to start late Summer, 2004 with the preloading of the causeway and the full project is expected to be completed by Spring, 2008. After completion, the existing bridge will be removed.

A summary of the above design and accompanying descriptive drawings are available in the Background Information Website. At the Request for Proposal (“**RFP**”) stage of the Selection Process, the Ministry’s design will be made available to Interested Parties who have qualified to receive and respond to the RFP. These Interested Parties will be entitled to submit a proposal based on:

- (i) the Ministry’s design; or
- (ii) the Ministry’s design with such modifications as they deem fit; or
- (iii) any other design.

The Preferred Proponent will assume full responsibility and risks of design of the Project, including the Ministry’s design, if used in whole or in part.

## 1.2 Scope of the Project

### ***Overview of the Existing Bridge***

The Okanagan Lake Bridge, one of the few floating highway bridges in North America, was completed in 1958, extending Highway 97 from Kelowna to communities in the South Okanagan. The existing three-lane bridge is 880 metres long with a lift span for marine traffic at the east end and a causeway at the west end. At both ends of the floating section there are 53-metre transition spans which connect the fixed land piers to pontoons which can move in three directions. There are ten reinforced concrete pontoons, each 15 metres wide by 61 metres long and 4.5 metres high. The bridge has been instrumental in the growth of the central Okanagan including communities and neighbourhoods on the west side of Okanagan Lake. It is the only bridge to cross Okanagan Lake and it is an essential part of the Okanagan regional transportation system. While the bridge primarily serves Kelowna, the largest city in the Okanagan and a popular tourist destination, it also became a key link for traffic to and from the Lower Mainland when the Okanagan Connector was completed in 1990.



The existing Okanagan Lake Bridge is currently operating well over its capacity with Summer Average Daily Traffic exceeding 50,000 vehicles per day.

Detailed documentation, including recent studies, will be made available at a later stage of the Selection Process.

### ***Key Opportunities of the Project***

The Preferred Proponent will be required to execute agreement(s) with the Province for the Project under which the Preferred Proponent will be entitled to performance-based payments.

The Province anticipates that a Person with significant operational experience and expertise in transportation infrastructure assets of this nature who assumes the risks and rewards of the Project will be able to realize incremental value through efficiencies in the design, building, financing and operation of the new crossing and improved life-cycle planning.

## **2 OVERVIEW OF THE SELECTION PROCESS**

### **2.1 Selection Process Stages**

The Selection Process for the Project is anticipated to include the following stages:

- this **Request for Expressions of Interest (“REOI”)** stage;
- the **Request for Qualifications (“RFQ”)** stage;
- the **Request for Proposals (“RFP”)** stage; and
- an optional **Best and Final Offer (“BAFO”)** stage.

Only teams with at least one RFQ Proponent will be eligible to receive and respond to the RFQ.

### **2.2 Selection Process Anticipated Time-frame**

<b>STAGE</b>	<b>ANTICIPATED TIME-FRAME</b>
Release of REOI	October, 2003
Release of RFQ	December, 2003
Release of RFP	Spring, 2004

The Province retains the right to change any anticipated time-frame at any time by notice in writing.

### **3 INSTRUCTIONS TO INTERESTED PARTIES**

Certain delivery, format and content requirements to be followed for Expressions of Interest and communications to facilitate consistency in evaluation of Expressions of Interest and to ensure proper consideration of each Expression of Interest are listed below.

#### **3.1 Contact Person**

All communications or enquiries about this REOI must be made in writing, by email, hand or courier delivery or facsimile to the Contact Person:

**Maria Ciarniello**

Project Liaison Officer

Partnerships British Columbia

Suite 1250 – 999 West Hastings Street

Vancouver, British Columbia

V6C 2W2

Email address: [Maria.Ciarniello@gems7.gov.bc.ca](mailto:Maria.Ciarniello@gems7.gov.bc.ca)

Fax number: (250) 356 2222

Deliveries of communications or enquiries at the office of the Contact Person will be accepted weekdays from 9:00 a.m. to 5:00 p.m. local time. Communications or enquiries that are posted will not be accepted. The Contact Person, in carrying out her duties, may obtain and rely on any advice, input or direction from any Person, including without limitation, Ministry officials or private sector advisors to the Province.

The Province is not responsible for any error that may occur from submission of communications or enquiries.

#### **3.2 Submission Location and Submission Time**

The Submission Location for Expressions of Interest is:

**Maria Ciarniello**

Project Liaison Officer

Partnerships British Columbia

Suite 1250 – 999 West Hastings Street

Vancouver, British Columbia

V6C 2W2

Expressions of Interest must be submitted by hand or courier to the Submission Location before the Submission Time. Expressions of Interest submitted by post, facsimile or email will not be considered.

The Submission Time is no later than 2:00:00 p.m. Pacific Standard Time on November 25, 2003.

Expressions of Interest received after the Submission Time will not be considered, and will be returned unopened.

Deliveries of Expressions of Interest at the office of the Contact Person will be accepted weekdays from 9:00 a.m. to 5:00 p.m. Pacific Standard Time.

### **3.3 Expression of Interest Requirements**

Each Expression of Interest **should**:

- be loose-leaf or in 3-ring binder(s) on single sided 8.5" x 11" paper, and every page should be numbered;
- be in text of 1.5 x spaced and not smaller than 11-point typeface where practical;
- include one original and five copies of the entire Expression of Interest;
- include the name of the Interested Party and a return address on the exterior of the sealed container; and
- be clearly marked "Okanagan Lake Bridge Expression of Interest" on the exterior of the container.

Each Expression of Interest **must**:

- be in English;
- be enclosed in one sealed container;
- be addressed to the Contact Person;
- be received (by hand or courier delivery) at the Submission Location by the Submission Time;
- include a properly executed Expression of Interest Cover Letter [**Schedule A**];
- include the completed Expression of Interest Contact Details Form [**Schedule B**]; and
- include a response to one or more of the six Evaluation Criteria [**Schedule C**].

The Province may reject an incomplete Expression of Interest at its sole and absolute discretion.

Each Expression of Interest may include additional materials and brochures, however, the Province is not obliged to, and may not, consider such information.

### **3.4 Overview of Expressions of Interest Evaluation Process**

Interested Parties should ensure that they address all requirements in this REOI in order to receive full consideration of their Expressions of Interest during the evaluation process.

### ***Evaluation Committee***

Evaluation of Expressions of Interest will be conducted by a committee which may include representatives of government ministries and external advisors.

In carrying out the Expressions of Interest evaluation and related activities, the evaluation committee may:

- (a) obtain a ruling from the Adjudicator on any conflict of interest or unfair advantage issue at any time during the Selection Process; and
- (b) in confidence, obtain and rely upon any technical, managerial and other input and direction from any Person, including without limitation, Ministry officials of the Province and private sector advisors to the Province.

### ***Evaluation and Selection***

The evaluation committee will review Expressions of Interest based upon the Evaluation Criteria. Incomplete Expressions of Interest or Expressions of Interest that do not meet all mandatory criteria may be Disqualified without further consideration at the sole and absolute discretion of the Province.

To assist in evaluation of the Expressions of Interest and in determining their suitability, acceptability and credibility, the Province may in its sole and absolute discretion:

- (a) conduct reference checks with any or all of the references cited in an Expression of Interest; and
- (b) rely on and consider any information from such cited references.

If an experience, capacity or other information contained in an Expression of Interest is not verified to the Province's satisfaction through such reference checks, the Province is not obliged to, and may not, consider such cited experience, capacity or other information.

## **4 ADDITIONAL INFORMATION SOURCES**

### **4.1 Background Information Website**

A Background Information Website with general information regarding the Project can be accessed as follows:

<http://www.th.gov.bc.ca/olb-reoi>

### **4.2 Access to Partnerships BC's Business Directory**

The Partnerships BC's Business Directory, an online directory for all Partnerships BC projects, provides an opportunity to interact for Persons seeking business arrangements

or who may be interested in participating in Partnerships BC projects (“**Business Directory**”). Any business may place information in the online Business Directory such as contact details, brief description of organization, nature of services offered and relevant expertise. Further, any business may access the Business Directory online to seek organizations for potential business arrangements. Such placements do not, however, assure the formation of a consortium, joint venture, partnership or other business arrangement and do not assure participation in any Partnerships BC project, including the Project. Placement of information on the Business Directory is optional and is not part of the Selection Process.

The Business Directory can be accessed as follows:

[http://www.partnershipsbc.ca/business/bu\\_directory.asp](http://www.partnershipsbc.ca/business/bu_directory.asp)

Users of the Business Directory are responsible to verify the accuracy, reliability, relevance and sufficiency of all information in the Business Directory and the status, standing, capabilities or experience of any listed Person. The Province and Partnerships BC do not review, verify or approve the information in the Business Directory and therefore are not responsible for, and do not make any representation with respect to, such information. Continuous access to or operation of the Business Directory is at the sole and absolute discretion of the Province and Partnerships BC. Either the Province or Partnerships BC may refuse or choose not to post any information on the Business Directory.

## **5 EVALUATION CRITERIA**

### **5.1 Evaluation Criteria**

In order to satisfy this REOI stage of the Selection Process, an Interested Party must demonstrate an ability to meet one or more of the following six Evaluation Criteria (see Schedule C for further information regarding the Evaluation Criteria):

#### **Evaluation Criteria A – Design Capability:**

The ability of the Interested Party to demonstrate recent (within the last 10 years) relevant experience in the design of existing or currently under construction floating highway structures or other structures of similar size and technical complexity. The Interested Party should, at the minimum, have the ability to analyze the current design.

**OR**

#### **Evaluation Criteria B – Construction Capability:**

The ability of the Interested Party to demonstrate recent (within the last 10 years) relevant marine construction experience in the construction of existing or currently under construction floating highway structures or other structures of similar size and complexity.

**OR**

**Evaluation Criteria C – Operations and Management Experience**

The ability of the Interested Party to demonstrate a minimum of 12 months experience within the last five years with one or more structures of at least the same size and scope in either or both of:

- Operations; or
- Management.

**OR**

**Evaluation Criteria D – Previous or Current Ownership:**

The ability of the Interested Party to demonstrate ownership within the last five years of one or more transportation infrastructure facilities where your invested equity is at least CDN\$10 million or where you have an investment of any size in individual facilities with total assets in excess of CDN\$100 million.

**OR**

**Evaluation Criteria E – Capacity to Invest Equity:**

The ability of the Interested Party to demonstrate financial capacity to invest at least CDN\$10 million of equity capital in the Project.

**OR**

**Evaluation Criteria F – Infrastructure Financing Experience:**

The ability of the Interested Party to demonstrate experience within the last five years as principal or advisor in raising a minimum of CDN\$100 million of debt (per project) or CDN\$10 million of equity (per project) to finance infrastructure projects.

The Province will, in its sole and absolute discretion, determine whether an Expression of Interest has demonstrated the ability of the Interested Party to meet one or more of the Evaluation Criteria based on the material and information provided by the Interested Party.

**6 CONFLICT OF INTEREST AND RESTRICTED PARTIES**

**6.1 No Use of or Inclusion of Restricted Parties**

Restricted Parties:

- (a) are not eligible to advise any Interested Party in the Selection Process; and

- (b) must not participate as an employee, advisor, consultant or member of any Interested Party.

The Province may, at its sole and absolute discretion, Disqualify an Interested Party who uses in any manner or who includes in its Expression of Interest a Restricted Party. The onus is on the Interested Party to ensure that it does not use or include any Restricted Party.

## **6.2 Who are Restricted Parties**

Restricted Parties are those Persons (including their former and current employees) who had or currently have participation or involvement in the Selection Process or in the planning or implementation of the Project, and who may provide a material unfair advantage or confidential information to an Interested Party that is not, or would not reasonably be expected to be, available to other Interested Parties. Government employees (current or former) who have been involved in the Selection Process or the planning and implementation of the Project may also be Restricted Parties.

At this REOI Stage, the Province has identified the following Persons as Restricted Parties because of their direct and recent or current involvement in the Selection Process or the planning or implementation of the Project:

- Bruce Methven Consulting Services
- EVM Projects
- Geoplan Consultants Inc.
- Halcrow Holdings Limited
- Macquarie North America Limited
- Miller Thomson LLP
- Novatrans Engineering Inc.
- Transys International Consultants Limited (TSi Consultants)
- Westmar Consultants Inc.

This is not an exhaustive list of Restricted Parties. Additional Persons may be added to the list at any stage of the Selection Process. Neither the Province nor any of its employees, advisors and representatives is liable to any Interested Party for any Claims, whether for costs of preparation of the Expression of Interest, loss of anticipated profit, loss of opportunity or any other matter whatsoever, for any use or reliance on this list or use or inclusion of Restricted Parties in any submission for the Selection Process.

### **6.3 Appointment of Adjudicator**

The Province has appointed an Adjudicator to make decisions on conflict of interest or unfair advantage including whether any Person is a Restricted Party. The decisions of the Adjudicator on any conflict of interest or unfair advantage issue, whether on a request for advance rulings under **section 6.4 or 6.5** or on request by the evaluation committee at any stage of the Selection Process, is final and binding on the Person(s) requesting the ruling, all Interested Parties and the Province.

### **6.4 Requests for Advance Rulings Encouraged**

An Interested Party or a prospective member or advisor of an Interested Party who has any concerns regarding whether a current or prospective employee, advisor or member of that Interested Party is or may be a Restricted Party, is encouraged to request for an advance ruling in accordance with **section 6.5** to avoid its potential Disqualification.

### **6.5 Requests for Advance Rulings**

To request an advance ruling of whether a Person is a Restricted Party, an Interested Party or prospective team member or advisor of that Interested Party should submit to the Contact Person, not less than 10 days prior to the Submission Time by hand or courier delivery or facsimile (see further details in **section 3.1**), the following information:

- (a) names and contact information of the Interested Party and the Person or firm for which the advance ruling is requested;
- (b) a description of the relationship that raises the possibility or perception of a conflict of interest or unfair advantage;
- (c) description of the steps taken to date and future steps proposed to be taken to mitigate the conflict of interest or unfair advantage; and
- (d) copies of any relevant documentation.

Interested Parties and prospective team members or advisors of that Interested Party agree by submitting a request for an advance ruling that the advance rulings provided by the Adjudicator will be final and binding on any party submitting a request, the Interested Party, all other Interested Parties and the Province. Neither the Province nor the Adjudicator guarantees the timely provision of an advance ruling.

Subject to **section 7.9**, all requests for advance rulings will be treated in confidence. If an Interested Party or prospective team member or advisor becomes a Restricted Party, it may be listed in an Addendum or in subsequent Selection Process documents as a Restricted Party.

### **6.6 Province May Request Advance Rulings**

The Province may also independently ask for advance rulings where it identifies Persons who may be Restricted Parties. The Province will, if it seeks an advance ruling, provide the Adjudicator with relevant information in its possession about the participation of the Person in the Project or other circumstances that may render such Person a Restricted

Party. The Province will give notice to the possible Restricted Party so that it can make its own submission to the Adjudicator.

## **7 RULES OF PROCEDURE**

### **7.1 No Unauthorized Contact**

All communication on matters related to the Project or the Selection Process must be directed in writing to the Contact Person (see **section 3.1**). Interested Parties and firms, corporations or individual members of an Interested Party must not attempt to, or actually, communicate directly or indirectly on matters related to the Project or the Selection Process with any representative of the any Restricted Party, the Province or any other government employees who are involved in the Project or the Selection Process.

Information offered from sources other than the Contact Person with regard to the content, intent or interpretation of this REOI or the Background Information Website is not official, may be inaccurate and should not be relied on in any way by any Person for any purpose.

### **7.2 Clarification of REOI**

Each Interested Party should review the entire REOI, including any and all Addenda, prior to submitting an Expression of Interest. Any request for clarification of issues related to the REOI must be transmitted in writing by hand or courier delivery or facsimile to the Contact Person not less than 10 days prior to the Submission Time (see further details in **section 3.1**).

Any clarification by the Province will be communicated to all Interested Parties that have requested a copy of this REOI. The Province will endeavor to provide such communication as soon as possible after the receipt of a request for clarification.

### **7.3 Addenda**

Written Addenda are the only means of amending or clarifying this REOI. Only the Province, through the Contact Person, is authorized to amend or clarify this REOI by issuing an Addendum. No other employee or agent of the Province or the Province is authorized to amend or clarify this REOI. The Province may, in its absolute discretion through the Contact Person and with notice in writing to Interested Parties, amend or clarify the terms or contents of this REOI at any time before the Submission Time.

### **7.4 Cost of Preparing Expression of Interest**

Interested Parties are solely responsible for all costs they incur in the preparation of their Expression of Interest.

### **7.5 Clarification of Expressions of Interest**

The Province reserves the right but not the obligation to request clarification of Expressions of Interest or request further information from any or all Interested Parties.

In addition, if, in the opinion of the Province, any Expression of Interest contains a minor defect or irregularity or fails in some way to comply with any requirement of this REOI that, in the opinion of the Province, can be remedied without providing an unfair advantage to one or more Interested Parties, the Contact Person may request clarification from the Interested Party.

The Province, upon receipt of appropriate clarification, may waive the minor defect or irregularity and accept the Expression of Interest. Failure by an Interested Party to provide a written response that, in the opinion of the Province, properly clarifies its Expression of Interest within the time specified in the request for clarification may result in Disqualification of the Expression of Interest.

### **7.6 Notification of Success at this REOI Stage**

A written notice in the form of a letter to the contact person for each Interested Party (as identified in completed **Schedule B**) is the only valid form of notification of success at this REOI stage and, upon the execution of a confidentiality undertaking by the Interested Party, eligibility to proceed to the RFQ stage.

### **7.7 Reservation of Rights**

The Province reserves the right to:

- (a) modify, cancel or suspend the Selection Process or any or all stages of the Selection Process at any time for any reason;
- (b) accept or reject any Expression of Interest based on the Evaluation Criteria as determined in the sole and absolute discretion of the Province;
- (c) not accept any Expression of Interest; and
- (d) reject or Disqualify all or any Expressions of Interest without any obligation, compensation or reimbursement to any Interested Party.

### **7.8 Limitation of Damages**

Each Interested Party, by submitting an Expression of Interest, agrees that:

- (a) in the event any or all Expressions of Interest are rejected or Disqualified or the Project or Selection Process is modified, suspended or cancelled for any reason (including modification of all or any of the REOI, RFQ or the RFP), neither the Province or its employees, advisors or representatives will be liable, under any circumstances, for any Claim or to reimburse or compensate the Interested Party in any manner whatsoever including but not limited to costs of preparation of the

Expression of Interest, loss of anticipated profits, loss of opportunity or for any other matter;

- (b) the Interested Party waives any Claim for loss of profits or loss of opportunity if the Interested Party is rejected or Disqualified or is not successful in the Selection Process; and
- (c) with respect to circumstances not listed at **section 7.8(a)** and **section 7.8(b)** above, the Interested Party will not make any Claim in excess of an amount equivalent to the reasonable costs of preparation of the Expression of Interest for any matter relating to the REOI, the Project or the Selection Process.

## 7.9 Freedom of Information and Protection of Privacy Act

All documents and other records in the custody of or under the control of the Province are subject to the *Freedom of Information and Protection of Privacy Act* and other applicable legislation. Except as expressly stated in this REOI and subject to this Act or other applicable legislation, all documents and other records submitted in response to this REOI will be considered confidential.

## 7.10 Disqualification

Expressions of Interest may be Disqualified at the sole and absolute discretion of the Province if:

- (a) they do not comply with the requirements of this REOI unless they can be remedied or clarified under **section 7.5**; or
- (b) they include a false or misleading statement or claim.

## 8 GLOSSARY OF TERMS

**Addenda** or **Addendum** means each and every written document issued by the Contact Person for the purpose of amending or clarifying this REOI.

**Adjudicator** means the person appointed by the Province to provide independent opinions and rulings regarding conflicts of interest or unfair advantage.

**Background Information Website** means the background information website made available to Interested Parties through the internet that contains general background information with respect to the Project.

**Claim** means any claim, demand, liability, damage, loss, suit, action or cause of action and all costs and expenses relating thereto.

**Contact Person** means the Person designated by the Province in **section 3.1**.

**Disqualification** or **Disqualify** means exclusion of a submission by the Province from the Selection Process.

**Evaluation Criteria** means the criteria stated in this REOI that will be used to evaluate the Expressions of Interest.

**Expression of Interest** means the formal submission of an Interested Party in response to this REOI in a form that complies with the REOI requirements.

**Interested Party** means a Person who has received a REOI.

**Management** means the directing, resourcing, control and delivery of services required to operate a structure.

**Ministry** means the Ministry of Transportation.

**Operations** means the performance of the activities to keep a structure within a specified safe condition for public use.

**Partnerships BC** means Partnerships British Columbia Inc.

**Person** means an individual, corporation, partnership, joint venture, association, trust, pension fund and the heirs, beneficiaries, executors, legal representatives or administrators of an individual as the context requires.

**Preferred Proponent** means the RFP Proponent selected by the Province to enter into agreement(s) with the Province and to implement the Project.

**Project** means the design, building, financing and operation of a replacement of the existing Okanagan Lake Bridge including associated roadworks, on the basis of performance-based payments, as well as the removal of the existing structure.

**Province** means Her Majesty the Queen in Right of the Province of British Columbia as represented by the Minister of Transportation and any or all departments, ministries, agencies, boards, commissions, corporations or other entities thereof.

**Restricted Parties** means those Persons (including their former and current employees) who had or currently have participation or involvement in the Selection Process or the planning or implementation of the Project, and who may provide a material unfair advantage or confidential information to an Interested Party that is not, or would not reasonably be expected to be, available to other Interested Parties.

**REOI** means this request for Expressions of Interest issued by the Province as the first stage of the Selection Process and includes any Addenda thereto.

**RFP** means the request for proposals issued by the Province as the third stage of the Selection Process and includes any addenda thereto.

**RFQ** means the request for qualifications issued by the Province as the second stage of the Selection Process and includes any addenda thereto.

**RFQ Proponent** means an Interested Party who has submitted an Expression of Interest, has been accepted by the Province as a party eligible to respond to the RFQ and who has executed a confidentiality undertaking.

**Selection Process** means the overall process for selection of a Preferred Proponent for the Project including but not limited to the REOI, RFQ and RFP.

**Submission Location** means the location, as described in this REOI in **section 3.2** to which Interested Parties must submit their Expression of Interest before the Submission Time.

**Submission Time** means the time and date as described in **section 3.2** for the submission of Expressions of Interest after which no further Expressions of Interest will be accepted.

**SCHEDULE A**  
**FORM OF COVER LETTER**

**PLEASE NOTE: If the Interested Party is a group of a number of firms (consortium), a copy of this Cover Letter must be submitted for each member firm**

**[Interested Party's Letterhead]**

Attention:

*The Province*

c/o **Maria Ciarniello**  
Project Liaison Officer  
Partnerships British Columbia  
Suite 1250 – 999 West Hastings Street  
Vancouver, British Columbia  
V6C 2W2

I/We, the undersigned, hereby submit an Expression of Interest containing a total of \_\_\_\_\_ pages. I/we confirm that I/we have carefully examined the REOI and having full knowledge and understanding of the contents of the REOI including all Addenda, acknowledge and agree that:

- (a) I/we have carefully read, examined and understood the entire REOI including any and all Addenda issued by you;
- (b) I/we agree to all of the terms and conditions of the REOI including any and all Addenda issued by you;
- (c) I/we agree to be bound by all statements and representations made in my/our Expression of Interest;
- (d) I/we waive any further right to amendment or clarification of any aspect of the REOI;
- (e) I/we have full authority to represent the Interested Party in any and all matters related to my/our Expression of Interest; and
- (f) I/we acknowledge that in order to receive the RFQ I/we will be required to execute a confidentiality undertaking.

**INDIVIDUAL**

**COMPANY**

\_\_\_\_\_  
Name of Individual

\_\_\_\_\_  
Name of Company

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Authorized Signatory of Company

\_\_\_\_\_  
Witness

**SCHEDULE B**  
**EXPRESSION OF INTEREST FORM**

**GENERAL CONTACT INFORMATION**

\_\_\_\_\_  
Name of Interested Party

**COMPANY/FIRM INFORMATION**

\_\_\_\_\_  
Legal Name  
*(incorporation/registration name)*

\_\_\_\_\_  
Type of Entity  
*(type of corporation, partnership, etc)*

\_\_\_\_\_  
Jurisdiction of Incorporation/Registration

\_\_\_\_\_  
Registered Address

\_\_\_\_\_  
Primary Business  
*(engineering, construction, finance, legal etc)*

**INTERESTED PARTY'S CONTACT PERSON**

\_\_\_\_\_  
Name

\_\_\_\_\_  
Company or Firm

\_\_\_\_\_  
Address

\_\_\_\_\_  
Telephone

\_\_\_\_\_  
Fax Number

\_\_\_\_\_  
Email Address

**SCHEDULE C**  
**FURTHER INFORMATION ON EVALUATION CRITERIA**

**Interested Parties MUST provide information on one of the following Evaluation Criteria (Evaluation Criteria A, B, C, D, E or F) (see section 3.3 with respect to Expression of Interest requirements and section 3.4 with respect to the evaluation process).**

**PLEASE NOTE: In this Schedule C all references to monetary amounts are to Canadian dollars.**

**1. EVALUATION CRITERIA A – DESIGN CAPABILITY:**

Please detail your recent (within the last 10 years) experience in the design of existing or currently under construction floating highway structures or other structures of similar size and technical complexity. The Interested Party should demonstrate, at the minimum, the ability to analyze the current design.

(a) General details:

- name of the structure (“Facility”); and
- location of the Facility.

(b) Facility description:

- type, size, scope; and
- any other special features.

(c) Role with respect to the Facility:

- description of Interested Party’s role, duties and responsibilities.

(d) Relevant details:

- date of completion of design and construction works.

(e) Reference contact:

Please provide the following details for an independent reference contact available to verify the information provided:

- name of reference contact;
- company or agency;
- address;
- email address;
- telephone number; and

- facsimile number.

**OR**

**2. EVALUATION CRITERIA B – CONSTRUCTION CAPABILITY:**

Please demonstrate your recent (within the last 10 years) marine construction experience in the construction of existing or currently under construction floating highway structures or other structures of similar size and complexity.

(a) General details:

- name of the Facility; and
- location of the Facility.

(b) Facility description:

- type, size, scope; and
- any other special features.

(c) Role with respect to the Facility:

- description of Interested Party's role, duties and responsibilities.

(d) Relevant details:

- actual progress of works relative to the construction schedule; and
- date of completion of construction works.

(e) Reference contact:

Please provide the following details for an independent reference contact available to verify the information provided:

- name of reference contact;
- company or agency;
- address;
- email address;
- telephone number; and
- facsimile number.

**OR**

3. **EVALUATION CRITERIA C – OPERATIONS AND MANAGEMENT EXPERIENCE**

Please outline your Operations and/or Management experience (minimum 12 months within the last five years) involving one or more structures of at least the same size and scope as the Project (see **section 1.2**).

(a) General details:

- name of the bridge/project/facility (“Facility”); and
- location of the Facility.

(b) Size and scope of Facility:

- approximate construction cost or value;
- length in kilometers;
- terrain;
- weather conditions;
- summary of structures; and
- any other special features.

(c) Role with respect to the Facility:

- description of Interested Party’s role, duties and responsibilities.

(d) Relevant dates:

- dates of and duration of Interested Party’s involvement in the Facility.

(e) Public agency:

- name of the government agency responsible for the Facility. If there is more than one government agency responsible, please list all the government agencies responsible and identify the lead agency (if applicable) in **bold font**.

(f) Reference contact:

Please provide the following details for an independent reference contact available to verify the information provided:

- name of reference contact;
- company or agency;
- address;

- email address;
- telephone number; and
- facsimile number.

**OR**

**4. EVALUATION CRITERIA D – PREVIOUS OR CURRENT OWNERSHIP**

Please describe your ownership (within the last five years) of one or more transportation infrastructure facilities where your invested equity is at least \$10 million or where you have an investment of any size in individual facilities with total assets in excess of \$100 million.

(a) General details:

- name of the transportation infrastructure asset/project/facility (“Facility”); and
- location of the Facility.

(b) Facility description:

- total project cost; and
- any other special features.

(c) Capital:

Please detail the amount of capital invested by the Interested Party in the Facility.

(d) Relevant dates:

- date of financial close; and
- dates of and duration of the Interested Party’s involvement in the Facility.

(e) Ownership structure:

Please:

- provide details of the ownership structure of the Facility including the percentage ownership held by the Interested Party; and
- describe activities for which you were responsible such as participation on the board of directors or in the management of the Facility.

(f) Reference contact:

Please provide the following details for an independent reference contact available to verify the information provided:

- name of reference contact;
- company or agency;
- address;
- email address;
- telephone number; and
- facsimile number.

**OR**

**5. EVALUATION CRITERIA E – CAPACITY TO INVEST EQUITY**

Please demonstrate your financial capability to invest at least \$10 million of equity capital in a project by attaching a reference letter (signed by an officer or director of a financial institution) dated within the last 12 months, that confirms the following:

- (a) the sum of your:
- (i) available, undrawn credit capacity; plus
  - (ii) unrestricted cash and cash equivalents,
- exceeds \$10 million;
- (b) you are currently in good standing with the financial institution;
- (c) the terms, in years, of your relationship with the financial institution; and
- (d) please provide the following details for an independent reference contact available to verify the information provided:
- name of reference contact;
  - company or agency;
  - address;
  - email address; and
  - telephone number.

In the alternative, please provide such other evidence that demonstrates your ability to invest equity of at least \$10 million.

**OR**

**6. EVALUATION CRITERIA F – INFRASTRUCTURE FINANCING EXPERIENCE:**

Please detail your experience as a principal or advisor (within the last five years) in raising a minimum of \$100 million of debt (per project) or \$10 million of equity (per project) to finance infrastructure projects.

(a) General details:

- name of the infrastructure project/facility (“Facility”); and
- location of the Facility.

(b) Facility description:

- type, size, scope; and
- any other special features.

(c) Role with respect to the Facility:

Please detail the Interested Party’s role (for example, sponsor, borrower or advisor). If more than one role, please detail all roles and identify the primary role (if applicable) in **bold font**. If acted as an advisor, please identify the Person whom you advised.

(d) Financing details:

- type of financing raised for the Facility; and
- amount of financing raised for the Facility.

(e) Relevant details:

- date of financial close.

(f) Reference contact:

Please provide the following details for an independent reference contact available to verify the information provided:

- name of reference contact;
- company or agency;
- address;
- email address;

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- telephone number; and
- facsimile number.

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